Type/Clase: Contrat-type/Model contract/Modelo de contrato

Source/Procedencia : Chambre de commerce et d'industrie de l'Australie de

1'Ouest

Chamber of Commerce and Industry of Western Australia

Cámara de Comercio del Oeste de Australia

180, Hay Street East Perth, WA 6004

Australia

Tél/Tel: (61) 8 9365 7684 **Fax:** (61) 8 9365 7616

Web: URL: www.cciwa.com

<u>Avertissement</u>: Les contrats et guides de la présente collection ont été sélectionnés à seule fin d'illustration. Leur contenu et leur utilisation n'engagent pas la responsabilité de *Juris International*.

<u>Please note</u>: The contracts and guides contained in the present collection have been selected for illustrative purposes only. *Juris International* shall not be liable for their contents or use.

Advertencia: Los contratos y las guías de la presente colección han sido seleccionados únicamente a manera de ilustración. Su contenido y utilización no compromenten la responsabilidad de *Juris internacional*.

SAMPLE LETTER OF INTENT

Negotiation of Sales



CHAMBER OF COMMERCE AND INDUSTRY
WESTERN AUSTRALIA

LETTER OF INTENT

	After friendly consultations based on the principles of equality and mutual benefit,		
of and	('Party A')		
of	agreed to execute this Letter of Intent to accord the understanding reached		
durin	g discussions and to indicate their support for continuing negotiations.		
1.	This Letter of Intent is dated the		
2.	Party A agrees that Party B has the product and ability to undertake transactions		
3.	The parties agree that discussions between Party A and Party B have greatly advanced the understanding between the parties concerning the products required by Party A and the ability of Party B to provide the products.		
4.	The parties agree to continue their discussion over the next with the aim of reaching agreement for the sale and purchase of product.		
5.	A negotiation agreement would involve Party B providing proof of supply of its product. For its part, Party A would provide proof of payment for the purchase of the product in a form to be agreed in		
6.	The parties agree that any transaction to the Directors of each party approving the terms and conditions of the proposed transaction and unless such approval is obtained from the respective Boards, the transaction shall not proceed.		

7.	If a transaction is to be undertaken init shall be in		
	Accordance with the Laws of		
8.	The parties agree to meet the proforma and negotiable credit conditions of each party towards establishing a satisfactory product, sales, purchase and delivery schedule of agreement.		
SIG	NED by:		
On b	pehalf of :		
SIG	NED by:		
On b	pehalf of :		

200

('Party A')	••••
('Party B')	

DATED

LETTER OF INTENT